

**THE FACE OF  
BIOMEDICAL  
INNOVATION:**

**GARY NELSON**  
INTEGRA-BIOSCIENCES CORP.

After leaving Lynchburg College and interning in laboratories, Gary, as vice president of Costar (Data Packaging Corp.), supervised all aspects of division operations, product development and sales and marketing through a period of rapid growth.

In 1984, he co-founded Matrix Technologies (Thermo Scientific) and served as president and chairman of the board, while directing strategic planning and marketing, until 2005 when he left to co-found Viaflo Corp. In 2009, Viaflo merged with a Swiss corporation, Integra-Biosciences. Currently, Gary is vice chairman of the board of Integra-Biosciences.

He attended Stanford University's Business School Executive Program and for more than three decades has nurtured and guided the above companies through the development and sales of numerous products serving the life sciences industry throughout the world. His marketing brilliance, mind for product innovation and respect for colleagues and customers have been the cornerstones of his career. Instrumental in the successful launch of hundreds of unique products designed to streamline laboratory research, Gary is a holder of many patents that have received several innovation awards in the scientific community. Today, he continues to drive new product development.

In 1980 Gary co-founded World Academy in Nashua with his wife, Kathy.

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